

Z-28016/2/2012-SSH
Ministry of Health & Family Welfare
Department of Health & Family Welfare
PMSSY Division

**MINUTES OF THE MEETING TO DISCUSS THE PROPOSAL FOR
MODIFICATION IN QUALIFICATION CRITERIA FOR
PROCUREMENT AND SPECIFICATIONS OF MODULAR OTs, CSSD
AND MGPS FOR 6 NEW AIIMS**

A meeting was held under the chairmanship of Joint Secretary (PMSSY) on 9th September, 2013 at Nirman Bhawan, New Delhi to discuss the proposal submitted by HLL requesting changes in Qualification Criteria and also minor changes in the specifications as approved by the Committee on Procurement of common and/or specialized equipment for six new AIIMS.

2. Following attended the meeting:

- i. Shri Sundeep Kumar Nayak, Joint Secretary (PMSSY), MoHFW - in chair
- ii. Shri Oma Nand, Deputy Secretary (PMSSY), MoHFW
- iii. Shri Amit Srivastava, Section Officer (PMSSY), MoHFW
- iv. Dr. Ashok Kumar, MS, AIIMS Rishikesh
- v. Dr. Ajay Dani, MS, AIIMS Raipur
- vi. Er. P.S.Saini, Superintending Hospital Engineer, PGI Chandigarh
- vii. Mr. R.S.Manku, Head PCD, HLL
- viii. Mr. S.R.Jeevan Doss, AVP-BME, HLL
- ix. Ms Arundhati Kandwal, Project Head-AIIMS, HLL
- x. Mr. Aneesh, Dy. Manager-BME, HLL
- xi. Mr. Girish Baby, Asst. Mgr-BME, HLL

2. JS asked HLL to give details of the proposals submitted by them in respect of change in qualification criteria and specifications of hospital services under discussion.


3. HLL explained that on analysis of the qualification criteria incorporated in the 'Terms and Conditions of contract' as approved by the Committee, the said 'Terms and Conditions' appear to be more relevant for equipment procurement. Since MOT, CSSD and MGPS involves fabrication, assembly, erection at site, the composite job can be considered as 'Works' and therefore, HLL proposes to follow the eligibility criteria used for procurement of works as per CPWD/CVC guidelines. Though the criteria proposed for procurement of works, HLL proposes the criteria to be diluted as 60%, 40% and 30% respectively which is based on market assessment regarding capability of existing players.



4. Detailed deliberations were held on various aspects of MOT procurement including specifications, bidding criteria and procurement methods. It was felt that MOT procurement shall be done on turnkey basis as per guidelines of MOH&FW. However, HLL must ensure that the scope of work should be clearly defined for electrical and HVAC works after checking with the scope of work defined for HVAC and electrical contracts of six AIIMS in different packages.
5. HLL gave presentation on MGPS and CSSD regarding minor changes proposed in the technical specifications with reference to specification given by the sub-committee comprising of Director AIIMS Rishikesh and Director AIIMS Raipur. Members also deliberated upon BOQ for MGPS and CSSD. After thorough discussions, it was felt that technical specifications of MGPS may once again be reviewed with respect to the following:-
 - 5.1 Oxygen storage vessels shall be made part of MGPS tender. However, for oxygen supply AIIMS may enter into separate rate contract.
 - 5.2 While deriving capacities of oxygen storage vessels, logistic issues with respect to oxygen supplies for individual AIIMS should be considered.
 - 5.3 SHE, PGI Chandigarh was requested to submit life cycle cost benefit analysis for having own oxygen storage versus rental storage by oxygen supplier.
 - 5.4 HLL have suggested LO Plant for secondary source for oxygen supply because as per the flow rate calculated for each AIIMS, the bank of cylinders required will be large to meet the flow requirement and will require more space for cylinders. Also, the manifold control panel available in the market can support 20X2 cylinders.
 - 5.5 It was held that since 20 KL and 10 KL LO plants for primary and secondary source of oxygen have been suggested, the consumption of oxygen in the initial phases of operations may not be large and hence it has also been suggested that both the primary and secondary source of LO plants may be operated alternately until AIIMS reach peak flow rate, to avoid oxygen wastage through safety blows.
 - 5.6 Standard and norms for liquid oxygen plant should be clearly specified in the technical specifications.
 - 5.7 All equipments should be US FDA or European CE approved to ensure quality standards and wider participation.
6. It was decided that revised technical specifications and draft tender document may be submitted by PSA (HLL) incorporating above points and after taking feedback from Shri P.S. Saini, SHE, PGI Chandigarh.
7. A pre tender Industry meeting may be called to get the industry feedback on specifications and other operational modalities. It was suggested that in addition to news paper advertisement, CII, FICCI and ASSOCHAM may be sensitized about such pre tender meeting with request to participation of their industry members confining to MOT, CSSD and MGPS.



8. It was also agreed that tender must be floated at one go for all MOT work for all sites for better price. However, schedule of work completion can be different for different MOT's, AIIMS wise. It was also agreed to tender 'integration part' as a separate schedule for high end OT's.
9. HLL presented different models of procurement and qualifying bidders in view of large volume of work. Different models were thoroughly deliberated upon with objective of wider participation, best price and quick finalization of tenders. After discussions, HLL was asked to explore possibilities of reverse bidding. It was also suggested to HLL to study the guidelines framed by the Competition Commission of India / Finance commission for fixing bench mark price.
10. It was decided that after finalization of the tender modalities a pre tender meeting as discussed above may be called for seeking industry feedback.
11. Meeting ended with a vote of thanks to the Chair.


(Oina Nand)
Deputy Secretary to the Government of India
PMSSY Division, MoHFW
16th September, 2013

To:- i. All Participants; ii. Director, AIIMS Bhopal / Bhubaneswar/ Jodhpur/ Patna/ Raipur/ Rishikesh; iii. DDA, AIIMS Bhopal / Bhubaneswar/ Jodhpur/ Patna/ Raipur/ Rishikesh; iv. FA, AIIMS Bhopal / Bhubaneswar/ Jodhpur/ Patna/ Raipur/ Rishikesh; v. MS, AIIMS New Delhi/ Rishikesh/ Raipur;

Copy for information to :- i. PS to Secy (HFW); ii. PPS to AS&FA; iii. PPS to AS&FA; iv. PPS to AS (H); v. PPS to JS; vi. US (OPS); vii. PMSSY Division